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BEFORE THE  
ILLINOIS COMMERCE COMMISSION

IN THE MATTER OF: )  
)  
NORSTAR )  
TELECOMMUNICATIONS, LLC, )  
)  
Petitioner, ) No. 13-0231  
)  
Application for a )  
certificate of )  
interexchange authority to )  
operate as a reseller of )  
telecommunications )  
services throughout the )  
State of Illinois. )

Chicago, Illinois  
April 23, 2013

Met, pursuant to adjournment, at 11:00 a.m.,  
in Conference Room S-801, 160 North LaSalle Street,  
Chicago, Illinois.

BEFORE:  
  
Mr. John T. Riley, Administrative Law Judge

1 APPEARANCES: (Via telephone)

2

LANCE J.M. STEINHART, P.C.,  
3 (1725 West Windward Concourse, Suite 150,  
Alpharetta, Georgia 30005,  
4 (770) 232-9200), by:

MR. LANCE J. STEINHART,  
5 info@telecomcounsel.com,

For the Petitioner;

6

7 Also Present: (Via telephone)

8 Mr. Shaun Naghdi, President,  
Norstar Telecommunications, LLC,

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I N D E X

WITNESS	DX	CX	RDX	RCX	By Judge
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Mr. Naghdi	5				7
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A P P L I C A N T      E X H I B I T S

NUMBER	MARKED FOR ID	IN EVIDENCE
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1 JUDGE RILEY: Pursuant to the direction of the  
2 Illinois Commerce Commission, I call Docket 13-0231.  
3 And this is an application by Norstar  
4 Telecommunications, LLC, for a certificate of  
5 interexchange authority to operate as a reseller of  
6 telecommunications services throughout the State of  
7 Illinois.

8 Mr. Steinhart, you are appearing on  
9 behalf of Norstar; is that correct?

10 MR. STEINHART: Yes, your Honor.

11 JUDGE RILEY: And would you enter an appearance  
12 for the record stating your name and office address?

13 MR. STEINHART: Yes, your Honor. This is Lance  
14 Steinhart, the attorney for Norstar  
15 Telecommunications, LLC, business address 1725  
16 Winward Concourse, Suite 150, Alpharetta, Georgia,  
17 30005, business telephone (770) 232-9200.

18 JUDGE RILEY: And at this time, did you want to  
19 call a witness in support of the application?

20 MR. STEINHART: Yes, I would.

21 JUDGE RILEY: And would that be Mr. Shaun  
22 Naghdi?

1 MR. STEINHART: Yes, your Honor.

2

3 (The witness was duly sworn.)

4

5 JUDGE RILEY: Mr. Steinhart, would you care --  
6 do you want to proceed with any questions you may  
7 have for Mr. Naghdi?

8 MR. STEINHART: Yes. Thank you, your Honor.

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12 SHAUN NAGHDI,  
13 called as a witness herein, having been first duly  
14 sworn, was examined and testified as follows:

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17 DIRECT EXAMINATION

18 BY MR. STEINHART:

19

20 Q. Mr. Naghdi, can you please state your  
21 complete name and business address for the record,  
22 please?

1           A.     Sure.   Shaun Naghdi, 10025 Scenic View  
2     Road, Vienna, Virginia, 22182.

3           Q.     And what is your title with the company,  
4     Mr. Naghdi?

5           A.     President.

6           Q.     Okay.

7                     And was the application prepared by  
8     you or at your direction to file to this docket?

9           A.     Yes, sir.

10          Q.     And is the information contained therein  
11     true and correct in all material respect to the best  
12     of your knowledge?

13          A.     Yes, sir.

14          Q.     All right.   Thank you very much.

15                     Your Honor, I have no further direct  
16     examination at this time.

17          JUDGE RILEY:   All right.   Thank you.   I've got  
18     just a few things that I want to run past Mr. Naghdi.  
19     It's going to be very short and to the point.

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1 EXAMINATION

2 BY JUDGE RILEY:

3  
4 Q. Mr. Naghdi, I also note that there was  
5 pre-filed testimony filed in this matter?

6 A. Yes, your Honor.

7 Q. And was that prepared by you or at your  
8 direction?

9 A. Yes, your Honor.

10 Q. And have you had a chance to review that --  
11 that testimony?

12 A. Yes, your Honor.

13 Q. And as you testify today, are there any  
14 changes that you would make to that testimony?

15 A. No, your Honor.

16 Q. And with regard to number seven, under the  
17 managerial portion of the application, it asks,  
18 whether the applicant, or any principal in applicant,  
19 has been denied a certificate of service or had a  
20 certification revoked or suspended in Illinois under  
21 this or any other name, and the answer is yes. And,  
22 again, the explanation is that the certificate -- the

1 company certificate was revoked back in 2011, and it  
2 was for a failure to file an annual report?

3 A. Yes, sir. But we did not know about it  
4 until actually a few weeks ago, like about a month  
5 ago. And as soon we -- you know, I found out, I  
6 contacted Lance, and we started to reapply again.  
7 What had happened is that when I contacted them, they  
8 told me that they had sent a notice to our previous  
9 regulatory contact and -- but it never came to us.  
10 But I contacted them. I said, why didn't you forward  
11 it? And they're claiming they never received it, so  
12 that's what happened.

13 Q. Okay.

14 Well, when you say the previous  
15 regulatory contact, who was that?

16 A. Oh, I forget their name.

17 Lance, do you remember their name?

18 MR. STEINHART: RTC.

19 THE WITNESS: Yes, RTC.

20 BY JUDGE RILEY:

21 Q. Okay.

22 Were they -- were they like an agent



1 or a --

2 A. They were -- they were doing all of our,  
3 you know, regulatory work, filing with the commission  
4 and all of the, you know, tax authorities.

5 Q. All right.

6 And this was the 2009 annual report;  
7 is that right?

8 A. Yes, sir.

9 Q. Right. Okay.

10 Well, let the record reflect -- the  
11 record reflect that as of right now the company is in  
12 good standing with the Illinois Secretary of State.  
13 And just one last question. The company is just  
14 asking for a certificate to provide resold,  
15 non-prepaid interexchange services; is that correct?

16 A. Yes, sir.

17 Q. Does the -- one other thing I should ask  
18 you. Does the company plan to market itself under  
19 any other name besides Norstar Telecommunications,  
20 LLC?

21 A. Not at this time, sir, no.

22 Q. Okay. Thank you.

1 JUDGE RILEY: Mr. Steinhart, I don't have any  
2 further questions for Mr. Naghdi. Did you have  
3 anything you wanted to follow-up with?

4 MR. STEINHART: No thank you, your Honor.

5 JUDGE RILEY: Then what I would like to do is,  
6 looking at the application, beginning with the  
7 managerial information that was filed, I'd like to  
8 mark that as Applicant's Exhibit 1.

9  
10 (WHEREUPON, the document was  
11 marked Applicant's Exhibit 1 for  
12 identification, as of 4/23/13.)

13  
14 JUDGE RILEY: With regard to the financial  
15 information, I would like to mark that as Applicant's  
16 Exhibit 2.

17  
18 (WHEREUPON, the document was  
19 marked Applicant's Exhibit 2 for  
20 identification, as of 4/23/13.)

21  
22 JUDGE RILEY: And the pre-filed testimony I

1 would like to mark as Applicant's Exhibit 3.

2

3 (WHEREUPON, the document was  
4 marked Applicant's Exhibit 3 for  
5 identification, as of 4/23/13.)

6

7 JUDGE RILEY: And I trust that you are moving  
8 for the admission of Applicant's Exhibits 1, 2, and 3  
9 into evidence?

10 MR. STEINHART: Yes, your Honor. I so move at  
11 this time.

12 JUDGE RILEY: Thank you. Then applicant's  
13 Exhibits 1, 2, 3 are admitted into evidence.

14

15 (WHEREUPON, the documents marked  
16 Applicant's Exhibits 1, 2, and 3  
17 for identification were admitted  
18 into evidence.)

19

20 JUDGE RILEY: Anything further, Mr. Steinhart?

21 MR. STEINHART: No. Thank you, your Honor.

22 JUDGE RILEY: Then I will direct the court

1 reporter to mark this matter heard and taken, and  
2 I'll have an order prepared for the commission for  
3 the next available bench session.

4 Thank you very much.

5 MR. STEINHART: Thank you very much, Judge  
6 Riley. Have a good day.

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8 (END OF PROCEEDINGS.)

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